# EdwardJones 

## Diversification by Investment Category

Portfolio Objective: Growth Focus
Prepared for: MCPHERSON COUNTY COMMUNITY FOUNDATION
Financial Advisor Saving for Future Needs

Total Fixed Income v. Total Equity
Income
Equity
International







| Investment Category | Value | $\square$ Actual | $\square$ Suggested Range | Recommended Target |
| :---: | :---: | :---: | :---: | :---: |
| Fixed Income |  |  |  |  |
| Cash | \$952,675 | 1.98\% | 0-5\% | Middle |
| Income | \$11,488,473 | 23.87\% | 10-25\% | Low |
| Total Fixed Income | \$12,441,148 | 25.85\% | 15-25\% | Low |
| Equity |  |  |  |  |
| Large Cap | \$28,269,423 | 58.74\% | 50-65\% | High |
| Small \& Mid Cap | \$7,419,399 | 15.42\% | 10-25\% | High |
| Aggressive | \$0 | 0.00\% | 0-10\% | Low |
| Total Equity | \$35,688,822 | 74.15\% | 75-85\% | High |
| Portfolio total with unsettled trades | \$48,129,970 |  |  |  |
| International | \$4,666,658 | 9.70\% | 15-35\% | Middle |
| Aggressive Income (included in Income) $\square$ | \$737,027 | 1.53\% | 0-5\% | Middle |

[^0]Diversification by Investment Category
Portfolio Objective: Growth Focus

|  | What Do I Own? | What is it Worth Today? |  |  | How Is It Diversified? |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Held } \\ \text { By } \end{gathered}$ | Investment Name | Current Quantity | Current Price | Current Value | Fixed Income | Equity | Cash | Income | Large Cap | Small \& Mid Cap | Aggressive | International | Aggressive Income |
| Fixed Income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acct. 273-09445 |  | VITY FOUN | ATION |  |  |  |  |  |  |  |  |  |  |
| $J$ | MONEY MARKET INVESTMENT SHARES | 856495 | 1.000 | 856,496 | 856,496 |  | 856,496 |  |  |  |  |  |  |
| $J$ | AMERICAN HIGH-INCOME TRUST A | 54250 | 9.610 | 521,345 | 521,345 |  |  | 521,345 |  |  |  |  | 521,345 |
| $J$ | BANK HAPOALIM B M NEW YORK BRH | 237000 | 99.981 | 236,955 | 236,955 |  |  | 236,955 |  |  |  |  |  |
| $J$ | BANK MONTREAL MEDIUM TERM SR | 20000 | 98.281 | 19,656 | 19,656 |  |  | 19,656 |  |  |  | 19,656 100\% |  |
| $J$ | FEDERAL HOME LN BKS | 25000 | 99.936 | 24,984 | 24,984 |  |  | 24,984 |  |  |  |  |  |
| $J$ | FRANKLIN STRATEGIC INCOME A | 30441 | 8.270 | 251,753 | 251,753 |  |  | 251,753 |  |  |  | 42,798 17\% | 95,666 |
| J | FRANKLIN U.S. GOVT SECS A | 170973 | 5.030 | 859,999 | 859,999 |  |  | 859,999 |  |  |  |  |  |
| $J$ | INVESCO QUALITY INCOME A | 141917 | 9.600 | 1,362,410 | 1,362,410 |  |  | 1,362,410 |  |  |  |  |  |
| J | INVESCO SHORT TERM BOND A | 132431 | 8.020 | 1,062,100 | 1,062,100 |  |  | 1,062,100 |  |  |  |  |  |
| $J$ | JPMORGAN CORE BOND A | 124802 | 10.180 | 1,270,493 | 1,270,493 |  |  | 1,270,493 |  |  |  | 127,049 10\% |  |
| J | JPMORGAN GOVERNMENT BOND A | 119104 | 9.450 | 1,125,541 | 1,125,541 |  |  | 1,125,541 |  |  |  |  |  |
| J | LEADER BK NATL ASSN ARLINGTON | 243000 | 99.958 | 242,898 | 242,898 |  |  | 242,898 |  |  |  |  |  |
| $J$ | MORGAN STANLEY PRIVATE BK NATL | 237000 | 99.998 | 236,995 | 236,995 |  |  | 236,995 |  |  |  |  |  |
| $J$ | PEOPLES BK MARIETTA OHIO | 237000 | 99.972 | 236,934 | 236,934 |  |  | 236,934 |  |  |  |  |  |
| $J$ | SALLIE MAE BK SALT LAKE CITY | 243000 | 99.881 | 242,711 | 242,711 |  |  | 242,711 |  |  |  |  |  |
| $J$ | UNITED STATES TREAS NTS | 500000 | 100.117 | 500,585 | 500,585 |  |  | 500,585 |  |  |  |  |  |
| $J$ | UNITED STS TREAS BILLS | 500000 | 98.868 | 494,340 | 494,340 |  |  | 494,340 |  |  |  |  |  |
| $J$ | WELLS FARGO BK N A SIOUX FALLS | 237000 | 99.981 | 236,955 | 236,955 |  |  | 236,955 |  |  |  |  |  |
| Acct. 273-11980 MCPHERSON COUNTY COMMUNITY FOUNDATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $J$ | CASH | 418 | 1.000 | 418 | 418 |  | 418 |  |  |  |  |  |  |
| $J$ | CALVERT BOND A | 1806 | 14.380 | 25,979 | 25,979 |  |  | 25,979 |  |  |  |  |  |
| Acct. 273-11064 MCPHERSON COUNTY COMMUNITY FOUNDATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $J$ | MONEY MARKET INVESTMENT SHARES | 95760 | 1.000 | 95,760 | 95,760 |  | 95,760 |  |  |  |  |  |  |
| J | CASH | 0 | 1.000 | 0 |  |  |  |  |  |  |  |  |  |

Diversification by Investment Category
Portfolio Objective: Growth Focus

|  | What Dol Own? | What is It Worth Today? |  |  | How Is It Diversified? |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Held By | Investment Name | Current Quantity | Current Price | Current Value | Fixed Income | Equity | Cash | Income | Large Cap | Small \& Mid Cap | Aggressive | International | Aggressive Income |
| J | ALLY BK SANDY UTAH | 225000 | 100.033 | 225,074 | 225,074 |  |  | 225,074 |  |  |  |  |  |
| $J$ | BANK AMER NA CHARLOTTE NC | 225000 | 99.995 | 224,989 | 224,989 |  |  | 224,989 |  |  |  |  |  |
| $J$ | MIZRAHI TEFAHOT BK LTD LOS | 225000 | 99.997 | 224,993 | 224,993 |  |  | 224,993 |  |  |  |  |  |
| $J$ | PEOPLESBANK HOLYOKE MASS | 200000 | 100.004 | 200,008 | 200,008 |  |  | 200,008 |  |  |  |  |  |
| $J$ | PNC BK NATL ASSN WILMINGTON | 225000 | 100.004 | 225,009 | 225,009 |  |  | 225,009 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed Income \& Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acct. 273-09445 MCPHERSON COUNTY COMMUNITY FOUNDATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $J$ | AMERICAN CAP INC BUILDER A | 12983 | 69.390 | 900,896 | 171,170 | 729,725 |  | 171,170 | 729,725 |  |  | 333,331 37\% |  |
| $J$ | AMERICAN INC FUND OF AMER A | 65279 | 24.450 | 1,596,091 | 414,984 | 1,181,107 |  | 414,984 | 1,181,107 |  |  | 446,905 28\% |  |
| $J$ | FRANKLIN INCOME A1 | 341923 | 2.340 | 800,102 | 520,066 | 280,036 |  | 520,066 | 280,036 |  |  |  | 120,015 |
| $J$ | INVESCO EQUITY AND INCOME A | 129416 | 10.610 | 1,373,111 | 329,547 | 1,043,565 |  | 329,547 | 1,043,565 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acct. 273-09445 MCPHERSON COUNTY COMMUNITY FOUNDATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $J$ | AMERICAN AMCAP A | 3262 | 43.240 | 141,079 |  | 141,079 |  |  | 141,079 |  |  |  |  |
| $J$ | AMERICAN CAP WRLD GRW \& INC A | 23855 | 67.540 | 1,611,171 |  | 1,611,171 |  |  | 1,611,171 |  |  | 837,809 52\% |  |
| $J$ | AMERICAN FUNDAMENTAL INV A | 27878 | 83.240 | 2,320,620 |  | 2,320,620 |  |  | 2,320,620 |  |  | 417,712 18\% |  |
| $J$ | AMERICAN MUTUAL A | 38493 | 55.230 | 2,126,002 |  | 2,126,002 |  |  | 2,126,002 |  |  |  |  |
| $J$ | AMERICAN NEW PERSPECTIVE A | 33728 | 64.410 | 2,172,422 |  | 2,172,422 |  |  | 2,172,422 |  |  | 999,314 46\% |  |
| $J$ | AMERICAN SMALLCAP WORLD A | 25175 | 67.290 | 1,694,090 |  | 1,694,090 |  |  |  | 1,694,090 |  | 847,045 50\% |  |
| $J$ | AMERICAN WASH MUTUAL INV A | 35277 | 61.500 | 2,169,592 |  | 2,169,592 |  |  | 2,169,592 |  |  |  |  |
| $J$ | BERKSHIRE HATHAWAY INC CL A | 1 | $\begin{array}{r} 622,506.50 \\ 0 \end{array}$ | 622,507 |  | 622,507 |  |  | 622,507 |  |  |  |  |
| $J$ | FRANKLIN GROWTH OPPORT A | 37860 | 51.800 | 1,961,178 |  | 1,961,178 |  |  | 1,961,178 |  |  |  |  |
| $J$ | FRANKLIN MUTUAL GLOBAL DISC A | 40813 | 31.020 | 1,266,038 |  | 1,266,038 |  |  | 1,266,038 |  |  | 595,038 47\% |  |

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Diversification by Investment Category
Portfolio Objective: Growth Focus

|  | What Do I Own? | What | It Worth To | day? |  |  |  |  | ow Is It Divers | sified? |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Held By | Investment Name | Current Quantity | Current Price | Current Value | Fixed Income | Equity | Cash | Income | Large Cap | Small \& Mid Cap | Aggressive | International | Aggressive Income |
| J | FRANKLIN SMALL-MID CAP GRW A | 32767 | 35.920 | 1,176,998 |  | 1,176,998 |  |  |  | 1,176,998 |  |  |  |
| $J$ | INVESCO EQUAL-WEIGHT S\&P 500 A | 19090 | 72.780 | 1,389,389 |  | 1,389,389 |  |  | 555,756 | 833,634 |  |  |  |
| $J$ | INVSC QQQ S1 | 6016 | 502.960 | 3,026,170 |  | 3,026,170 |  |  | 3,026,170 |  |  |  |  |
| $J$ | JPMORGAN GROWTH ADVANTAGE A | 71235 | 38.650 | 2,753,245 |  | 2,753,245 |  |  | 2,230,128 | 523,116 |  |  |  |
| $J$ | JPMORGAN LARGE CAP GROWTH A | 40333 | 75.680 | 3,052,450 |  | 3,052,450 |  |  | 3,052,450 |  |  |  |  |
| $J$ | JPMORGAN MID CAP EQUITY A | 28876 | 59.350 | 1,713,831 |  | 1,713,831 |  |  |  | 1,713,831 |  |  |  |
| $J$ | SPDR DJI AVERAGE | 4292 | 397.260 | 1,705,058 |  | 1,705,058 |  |  | 1,705,058 |  |  |  |  |
| $J$ | VICTORY SYCAMORE EST VALUE A | 14549 | 48.100 | 699,849 |  | 699,849 |  |  |  | 699,849 |  |  |  |
| $J$ | VICTORY SYCAMORE SMALL CO OP A | 15348 | 46.340 | 711,245 |  | 711,245 |  |  |  | 711,245 |  |  |  |
| Acct. 273-11980 MCPHERSON COUNTY COMMUNITY FOUNDATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $J$ | ARIEL INV | 960 | 69.410 | 66,636 |  | 66,636 |  |  |  | 66,636 |  |  |  |
| J | CALVERT EQUITY A | 920 | 81.270 | 74,820 |  | 74,820 |  |  | 74,820 |  |  |  |  |
| Portfolio total with unsettled trades |  |  |  | $\begin{array}{r} \$ 48,129,97 \\ 0 \end{array}$ | 12,441,148 | 35,688,822 | \$952,675 | 11,488,473 | 28,269,423 | \$7,419,399 | \$0 | $\begin{array}{r} \$ 4,666,658 \\ 10 \% \end{array}$ | \$737,027 |
|  |  |  |  |  | 26\% | 74\% | 2\% | 24\% | 59\% | 15\% | 0\% | 10\% $2 \%$ |  |

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Reviewing your investment performance over time is an important step to determine if you're on track toward achieving your financial goals. To put your performance into perspective, this report can help you answer the following questions:

## 1. How am I doing overall?

Answering this question is crucial to staying on track, but it can be complex. Your personal rate of return, an industry-defined calculation, measures the performance of your account(s) by considering several factors, including the timing and amount of any additions or withdrawals you've made, dividends and interest paid, costs incurred and taxes withheld.

When it comes to comparing your personal rate of return, we believe that the benchmark most meaningful to you should be the rate of return needed to achieve your goal. To determine that rate of return, your financial advisor accounts for your specific goal, your comfort with risk and how long you have to invest.

## How Your Personal Rate of Return Is Calculated

Within one year, John and Jane both invest $\$ 1,000$ and achieve a $\$ 100$ gain, each ending the year with $\$ 1,100$.

| John | Jane |
| :---: | :---: |
| January:........................... Invested \$1,000 | January:.............................Invested \$500 |
| Rate of Return...................................10\% | July: ..........................Invested other \$500 |
|  | Rate of Return................................ 13.4\% |
|  | \$1,200 |
| 5800 |  |
|  |  |
|  | — Begining Value Plus Additionsw Witrorawals - Portiolio Value |
| Because there were no additional investments or withdrawals, his personal rate of return is identical to the dollar-change percentage, $10 \%$. | Her rate of return is higher because half of her deposit was not invested until July, which means her investments had to perform better to achieve that same $\$ 100$ growth. |

## 2. How is a specific investment doing?

When evaluating the specific investments you own, there are multiple factors to consider. Since this report is simply a snapshot in time, we believe you should think about not just an investment's current value but also:

- The outlook for the investment, including the Edward Jones Research Opinion
- The investment's return over time
- Your cost basis, which can help you better understand your possible capital gain or loss if you sell the investment
- The purpose of the investment in your portfolio (current income, growth potential, etc.)

At Edward Jones, we began tracking performance for clients on Jan. 1, 2009. This information is based on the performance of your investments since they have been held in the current account, but no earlier than Jan. 1, 2009. This also includes investments you owned during this period but have since sold. Certain events, including a transfer of an investment between accounts, a share class conversion or a change in an investment's identification code (CUSIP) caused by a corporate action, will impact the time frame over which the investment's rate of return is calculated. Returns of fewer than 12 months are not annualized.

We're providing this information to help you stay informed and in turn on track to meet your long-term financial goals. If you have any questions, talk with your financial advisor.
For more information, see edwardjones.com/ performance.

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## Important Disclosures

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- Bloomberg Aggregate Bond Index ${ }^{1}$ - Measures the performance of government, mortgagebacked, asset-backed and corporate securities with at least one year to maturity.
- Bloomberg Municipal Bond Index ${ }^{1}$ - This market-cap-weighted index includes investment-grade, tax-exempt bonds and is classified into four main sectors: General Obligation, Revenue, Insured, and Pre-refunded. Bonds with floating rates (including derivative and residual interest securities) are excluded.
- Russell 2000 Index ${ }^{2}$ - Following the Russell 1000 measurement of the 1,000 largest U.S. companies, this index measures the performance of the next 2,000 largest U.S. companies based on total market capitalization, representing approximately $8 \%$ of the invested U.S. equity market.
- S\&P 500 Index ${ }^{3}$ - A broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. While many of the stocks are among the largest, this index also includes many relatively small companies. It is a float-adjusted capitalization-weighted index (stock price times number of publicly available shares outstanding), calculated on a total return basis with dividends reinvested.
- MSCI EAFE ${ }^{4}$ - A market weighted index maintained by Morgan Stanley Capital International composed of foreign stocks from developed markets (excluding the U.S. and Canada). Source: MSCI. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with the respect to any MSCI data contained herein. The MSCl data may not be further redistributed or used to create indices or financial products. This report is not approved by MSCI.

Idex returns on your performance benchmarking report are customized to reflect the timing of your specific additions and withdrawals. Custom benchmark return calculations are provided by a third-party vendor and are not generated by the index providers.

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## Performance Summary <br> Portfolio Objective: Growth Focus

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Brad Seibel
Prepared for: MCPHERSON COUNTY COMMUNITY FOUNDATION
July 10, 2024
Financial Advisor Saving for Future Needs

This summary details the value of your account(s) at Edward Jones. It excludes information about assets held by a vendor outside of Edward Jones.


| Value of Account(s) at Edward Jones | 2021 | 2022 | 2023 | 2024 | $\begin{gathered} \text { Since } \\ \text { 01-Jan-2009 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Value | \$37,914,339.50 | \$45,975,245.70 | \$37,597,050.30 | \$43,203,151.52 | \$4,208,875.95 |
| Amount Added / Withdrawn | \$2,315,329.66 | (\$1,607,049.56) | (\$1,215,300.00) | \$598,985.07 | \$15,471,185.88 |
| Return in \$ | \$5,745,576.54 | (\$6,771,145.83) | \$6,821,401.22 | \$4,003,743.61 | \$28,125,818.38 |
| Ending Value | \$45,975,245.70 | \$37,597,050.30 | \$43,203,151.52 | \$47,805,880.20 | \$47,805,880.20 |
|  |  |  |  |  | Annualized Return |
| Your Personal Rate of Return as of Jul 9, 2024 | 14.91\% | -15.01\% | 18.64\% | 9.50\% | 8.41\% |

Please refer to "Putting Your Performance into Perspective" for Important Information.


[^0]:     recommend specific Targets within those Suggested Ranges.

